

In-person Project Training for Groups

Managing Cross-functional Projects - #103



“The reading assignments in the textbook provide a lot of useful information and examples. I’ve used them as a reference on numerous occasions.”

Bill Angotta, USG Contractor

“The feedback was like an ongoing conversation with a friendly senior PM who had seen it all.”

Vincent Friske, Limak Technology LLC

“[The e-simulations] allowed ‘real-world’ situations to be introduced ‘real-time’ requiring the student to quickly apply what was learned. Very effective.”
Chris de Wolff, Price Waterhouse

“I felt like I was the only and most important student while taking the course. The impact of one on one mentoring was very critical.”

Malvery Pilgrim

Facts, Requirements, Accreditations

- ☑ **Designed for:** Managers & professionals with 1-3 years managing projects
- ☑ **Level:** Advanced skills for larger projects
- ☑ **Hours of Work:** 24 hours in the classroom with advanced reading
- ☑ **Assignments:** 6 challenging case study assignments in class (plans, schedules, risks)
- ☑ **Credits:** 2 graduate credits, 60 PDUs from PMI
- ☑ **Cost:** \$18,500 for up to 20 people, includes all materials & books

How In-person Training Works

- ☑ Learn by doing project plans, schedules, assignments, problem solving
- ☑ Two instructors in class so no one falls behind
- ☑ Attendees learn by managing 3 realistic cross-functional projects:
 - Negotiating with multiple sponsors & stakeholders
 - Analyzing and mitigating risks
 - Presenting scope, schedule, and cost trade-offs
- ☑ Receive personal feedback on each assignment
- ☑ Work with the instructors in live simulations and role-playing
- ☑ Receive 1 year of support and advice after completing the course

Master Skills for Consistent Project Success

- ☑ Manage multiple stakeholders’ expectations
- ☑ Define deliverables and accountabilities in clear verifiable terms
- ☑ Define clear lines of project authority and accountability
- ☑ Build dynamic schedules with work and cost estimates
- ☑ Model trade-offs between scope, cost, and duration
- ☑ Identify and mitigate risks
- ☑ Develop team members and overcome performance problems
- ☑ Deliver professional presentations of project plans and schedules
- ☑ Track status, spot problems and report progress